

# HR OUTSOURCING SOLUTIONS FOR THE MORTGAGE INDUSTRY

*Today's turbulent credit market calls for a HR solution that evolves to meet the ever changing needs of the Mortgage Industry. GenusHR is the HRO firm that is dedicated to offering Mortgage Professionals the support and tools they need to help reduce the burden of payroll administration, human resources, and regulatory compliance.*



*GenusHR has developed an online HR Portal and other online web applications that will manage everything from recruiting to payroll. Our Virtual Banking tools provide mortgage firms with real-time accounting and business analytics. Thus mortgage executives can view and analyze all their business income and expense activity via the web. Payroll and business expenses are processed online ensuring that every invoice and each broker is paid without delay.*

*Furthermore, every bit of our offering is designed with compliance in mind, sometimes making the difference between a commission and a buyback.*

## OTHER MORTGAGE INDUSTRY SOLUTIONS INCLUDE:

### RECRUITMENT

Our *Web Applicant Tracking Tools (WATTs)™*, makes building a nationwide sales force easier than ever. New applicants enroll online and are guided through a custom designed orientation, training and certification workflow process. GenusHR has expedited the hiring without make any compliance concessions. Your mortgage firm will never lose a high volume loan officer to a competitor because the “*applicant to hire*” process was too slow.

### FLEXIBLE PAYROLL ARCHITECTURE

GenusHR's *Flexible Payroll Architecture* allows mortgage firms to issue multiple payrolls per cycle without incurring additional costs. Having the capability of paying loan officers immediately after closing will increase employee loyalty and retention.

### LICENSE MONITORING

Our *License Monitoring* program will authenticate and track all the mortgage licenses of our clients' loan officers throughout the country. Critical alerts are sent directly to the loan officer and the compliance officer notifying them of pending license expirations or education requirements.

### BRANCH SUPPORT

Staying compliant with all the state regulations and audits leaves very little time to build and support your branch operations. GenusHR has a solution which will provide you with total branch support. We can administer and manage your New Hire Orientations, LO Agreements, Branch Audits, HR, Payroll, and much more.



## LOS INTEGRATION

Who wants double data entry? Our Mortgage solution can integrate with many popular LOS systems such as Encompass and Calyx. Commission data feeds seamlessly provide you and your staff with detailed commission reports and paystubs.

## REAL TIME BUSINESS INTELLIGENCE

You're constantly on the go, and we know that. That's why we built our Web Based HRMS to provide you with powerful real time reporting and critical business alerts from any location worldwide.

The Digital Dashboard will give instant feedback on the health of your organization with Metrics and KPI's that measure the top and bottom commission producers, branches or regions.

## TURN KEY SOLUTION

GenusHR will provide a *Turnkey HR & Compliance Solution* to open new states without your organization increasing infrastructure costs. We will insure that all regulatory and insurance requirements are done accurately and efficiently.

## BENEFIT ADMINISTRATION

GenusHR will develop a National Benefit Program for your mortgage firm that will include medical, dental, life, disability and retirement plans. A comprehensive benefit package will be instrumental in recruiting and retaining highly productive mortgage brokers.

**To learn more about our Mortgage Industry solutions call us today at 866-910-8599. We can arrange for a web demo and review pricing and service options.**

